

THE INSIDER

Oct-Dec
2024

Apollo Retail's Company Newsletter



**Apollo wins
L'Oreal Recycling
Project**

**Apollo Awards, Holiday Party
Winners, Kudos, Wellness
Tips, and More.**



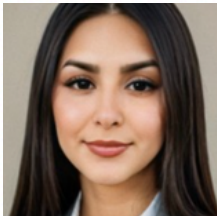
THE INSIDER

UNIVERSITYOFAPOLLO.COM



CERTIFICATE OF EXCELLENCE

This certificate is presented to



Sonia Valenzuela
Sr. Recruiting Lead

Sonia is an exceptional recruiting lead for the west. She consistently goes above and beyond to support her team members. Sonia dives into job requisitions, helping recruiters by sourcing candidates, building and attaching profiles in ICIMS, and migrating all relevant information seamlessly. Sonia is quick to respond to incoming text messages when needed and leads weekly Operations calls by sharing screens, reviewing open requisitions, and ensuring accuracy in every detail. Her proactive & investigative approach helps her think outside the box to better support operations managers. Additionally, Sonia is invaluable to the entire department, creating training sessions when needed to strengthen the team's skills. We're excited to give her an award for being "PROACTIVE" one of our cherished company values. - Director, Heather Petrone



Sean Baker
Sr. Team Lead

Sean is a Sr. Lead for our BP/AmPm Program and consistently goes above and beyond to deliver excellent service to our clients by being a key player. Sean trains all our up and coming leads for the west coast program and even travels east to train new leads on the Thorton's stores. He is a leader among his peers and is looked to for guidance when situations arise that need to be solved. Sean is respected by the field and is highly sought after and requested by all clients in Xpress Merch. He exhibits all of Apollo's core values especially "Customer-Focused" and instills in our field the importance of delivering top notch service to our clients. The training of his peers and the standards he sets, ensure we deliver the best quality work for our customers. - Rachel Lee, Director Express Merch

Core Value

2025

Winners



CERTIFICATE OF EXCELLENCE

This certificate is presented to



Becky Spencer
District Manager

Becky Spencer, District Manager – Teamwork and collaboration is at the center of how Becky works with her fellow District Manager's. She fosters a positive work environment and has a CAN-do attitude. She turns challenges into opportunities, proving that set backs are only stepping stones. - Nikki Wauldron, MIN Director



Timothy Welch
Team Lead

Timothy Welch, Team Lead – Efficient award – Tim Welch shows serious organization and leadership skills in stores. You may recognize his set up and location photos from past Buzz posts. Tim fosters great support from his team mates. Keep reaching for the stars, Tim! - Nikki Wauldron, MIN Director



Natalie Greenidge
District Manager

I would like to nominate Natalie Greenidge for the Core Values award. While I feel Natalie meets many of our core values, I would choose Customer Focused as the most obvious choice. Natalie is a team player who is always there to jump in and help out others, to ensure our clients receive the quality of work they expect. Natalie has been working diligently alongside her peers these last few months, staffing, making calls, helping our employees in stores, all while running her own district. - Kelly Lamoree, MIIN Regional Manager

Core Value

2025

Winners

CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Alejandro Guzman

My wife and I want to offer sincere commendations for Alejandro Guzman, the tech who arrived at our home on Monday to assemble a new desk chair we had purchased from Office Depot. Alejandro was prompt, friendly, and quite knowledgeable! He is exceptional!

Cynthia Torres

I nominate her for a "whoop whoop" she really went above and beyond, this was a super HIGH priority store, and she stayed to help get the hardwire fixed and help CrossCom trouble shoot via phone. The hardwire wouldn't have been fixed without her. She did this to ensure we can knock it out tomorrow. This store was moved up from wave 3 to wave 1 due to corporate Walmart really needing this done. She impressed every level of corporate involved in this project and AP at the store was very impressed.

She's honestly one of my best SW leads and continues to try to improve. She even asked if CrossCom could send her the report from the 4 hour zoom meeting they had so she can better trouble shoot down the road if this happens. (I have screen shots of the time on the call) it really was 4 hours. She's gotten amazing reviews from people she has trained and hands out her personal number in case they ever need help when they go on their own. I'm very impressed and so glad to have her apart of this program.

- Ashley Bittinger, PM, BTR & Invue's Patricia Spencer



Donald Lawrence, Christopher Hereford, Shawnye Jones, Raylon Henderson

Wayfair store inside a Staples! The team is unloading trucks, assembling product, sorting and staging items within the backroom, creating space for the Wayfair items, building shelving and labeling and placing items out on display for customer purchase. This is a first for Staples and Wayfair so we are learning with them as the team goes along. The team has been doing a great job so far meeting our customers expectations- Bill Blakely, DM, SAS

CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Cheryl Fox, Eric Moreno & Team

I want to take a moment to express my heartfelt gratitude to each of you. When the previous team faced challenges that seemed insurmountable, you stepped in with determination and expertise, turning the project around and ensuring its success. Your hard work, collaboration, and innovative thinking not only saved this project but also inspired everyone around you. It's a testament to your commitment and resilience that we are now in a position to celebrate our achievements. Thank you for being such an incredible team to work with. Some of you I knew from previous projects I appreciate you. I have no doubt that you will continue to flip projects and take on new challenges with the same passion and dedication. I wanted to be there with you tonight, but I'm sorry I could not. I truly wish all the best. Thank you to the leadership of Apollo and a special THANK YOU to the associates. You are Apollo. we couldn't do this without you. - Will Colquitt, Walmart

Alycia Richardson

I would like to nominate Alycia for one. She went to BBY 433 yesterday and corrected issues that were not resolved by 3 other leads on 3 separate visits. She did this without additional help and without complaint. I appreciate BTR's partnership and especially appreciate efforts like the one put out by Alycia yesterday.
- Ron Knapp, Project Manager, Beam Team Construction

Jeff Reyes & Vicki Pilkington

A huge shout out to Jeff Reyes at Crofton and Issac Bennett at Lincoln Park for seeing the grand opening of THE FRESH MARKET through to the end. Also have to give credit to Vicky Pilkington who started at Crofton and has moved on to other IL store.- JP Jaris, Project Manager

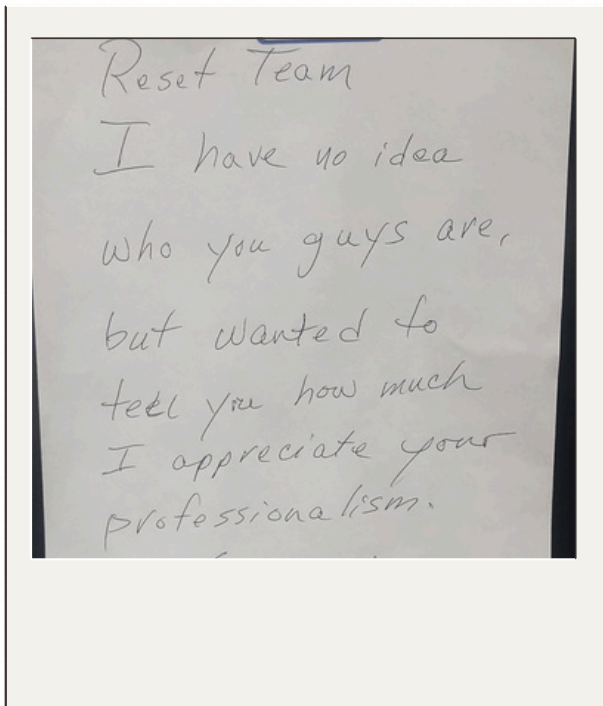


CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Lowes Store 486

Rather unique way to leave our team a compliment! - Mark Glenn, WML Director



Mario Cortinas
Santiago Lujano
Melinda Toor
Jennifer Maldonado
Wayne Ashe
Micah Gordy
John English

Felix M - Lead
Martin Moreno
Ryan Clark
Caitlin Swint
Ashley Adams
Skyla Benefield
Michael Burrel
Karla Guerrero
Sandra Burns
Jose Saucedo
Jorge Aguirre
Jeremy Grey

Felix Mondragon & Team

Amazing job Apollo!!!! We did a leadership walk there this week and it was a pleasure to see Felix and his team and the amazing job they were doing . Please thank them for us! Ryan awesome job leading this team and for hosting our walk. Always a pleasure to see you and get to spend some time together ! Great job! I wanted to let you know that Felix and his team done a fantastic job completing the 124 light cloud removal project. Each morning the store was left clean and ready for the customer. The team followed all direction given and focused on the critical path priorities. - Ryan Young, Lowes

CAN I GET A
WOOP!
WOOP!

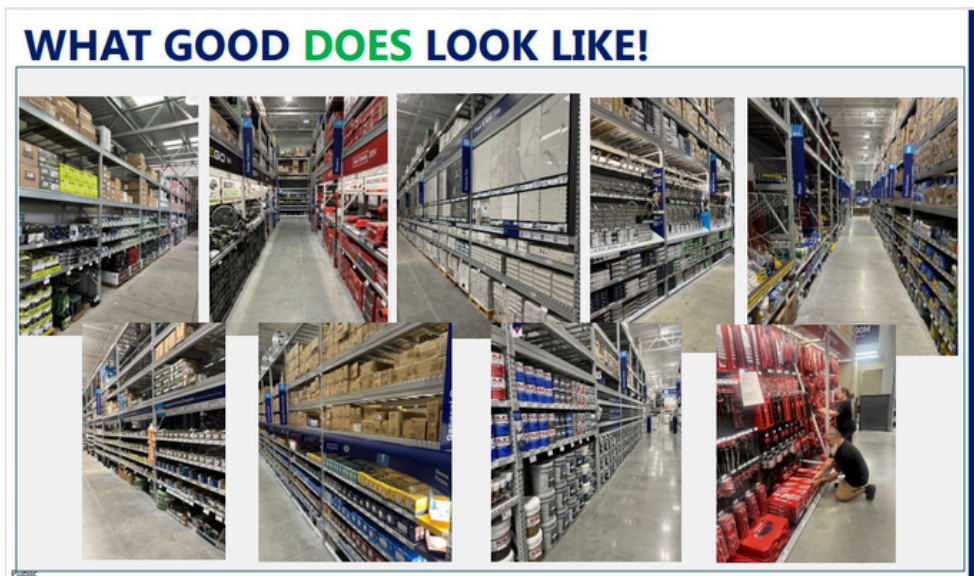
APPLAUSE, PLEASE!

Mario Cortinos & Melinda Toor

We recently had a conference call with Lowe's and all vendors companies working in their stores.

During this call they presented what "bad" vs "good" looks like on projects while working in their stores. Below is a slide they used in their presentation which shows pictures from projects that our team has completed. In the photo is Mario Cortinas, Lowe's Senior Team Lead and Melinda Toor, Lead in Training. We wanted to recognize these two as well as their entire team for great partnership and demonstration of what Lowe's is expecting from all vendors within their stores. Great Job Team-

Sherry Gifford, PM



Mike Smith

Mike was awesome! - Assembly Customer

APOLLO X L'Oréal

Apollo is embarking on an exciting sustainability project with L'Oréal, focusing on capturing old fixtures and recycling them responsibly. The primary goal here is to maximize the weight of materials recycled ensuring they're avoiding going to landfills.

Your role in this project is critical—you're a key piece of the puzzle that will help us make a significant environmental impact. By working together, we'll not only achieve great results but also use what we learn to create an even stronger model for future projects.

This initiative is just the beginning! With your dedication and insights, we'll improve the capture rate over time, refine our processes, and set a new standard for sustainability efforts, ensuring no valuable materials are wasted. Thank you for being part of this transformative journey—your efforts today will help shape a greener tomorrow!

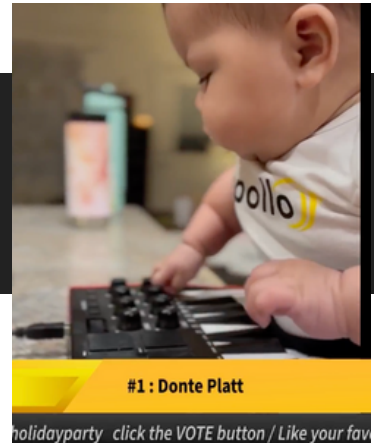
HOLIDAY Party

Apollo celebrated the holidays with their 4th annual holiday [party show. Executive leaders, Tammy Alemazkour & John Morris hosted and led the festivities which included trivia games, family photo slideshows, gingerbread & ugly sweater contests and of course, our annual Apollo's Got Talent show.

Holiday Party Winners

Congrats to our winners from the Virtual Holiday Party:

- Donte Platt (Apollo's Got Talent 1)
- Andrew Anthony (Apollo's Got Talent 2)
- Joey Mora (Apollo's Got Talent 3)
- Annemarie Scully
- Aishia Johnson
- Melissa McColough
- Bryan Hlldreath
- Myra Blevins
- Robin Massenburg
- Jules Greenwell
- Joell Darnell
- Clayton Mitchell
- Raven Land
- Dawn Layne
- Sonia Valenzuela
- Sean Peterson
- Beverly Macrito
- Chammorro Tatum & Team (MIN Gingerbread)
- Michael Wagner
- John Dunkelberger



Recruiting team & Donte Platt's Video

10 YEAR AWARDS

Mark Glenn, Director of Walmart
Lowes presented these beautiful
awards during our Holiday Party
Show to:

- Malinda Anson
- Stephen Blackston
- Michael Browne
- Brian Guenzler
- Jason Hess
- Brittany Lyles
- Jeffery McFalls
- Felix Mondragon
- Timothy Nichols
- Jeramie Puff
- Brian Zick








Congrats on Ten Years!!

*Congrats
to Ten Years*

APOLLO'S

CORE VALUES

 <p>Proactive</p> <p>Not only do we take initiative, we anticipate challenges and seize opportunities</p>	 <p>Customer-Focused</p> <p>We put our customers at the center of everything we do. Teamwork & collaboration is the cornerstone of our success</p>	 <p>Quality-Driven</p> <p>We are committed to quality and our services meet the highest standards</p>	 <p>Efficient</p> <p>We optimize resources, minimize costs, and streamline processes to create significant value for our customers</p>	 <p>Held to Integrity</p> <p>We have a steadfast dedication to honesty, transparency, & accountability. We embrace diversity & inclusion through thought & deed.</p>
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Marvin Redd

At our organization, we strongly believe in recognizing and rewarding team members who consistently embody our core values, as they contribute significantly to our shared success and foster a positive work culture. Congrats to Kayla Goddard for winning the "Efficiency" core value and Marvin Redd for winning "Proactive"

Win all 5 Core Value Pens and you'll win a gift card for \$250!!

Nominate
someone



STAY CONNECTED



apolloretail.com

**apolloretailportal.com
(field log ins)**

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